

The Costa logo features a stylized yellow and blue graphic above the word "Costa" in a bold, sans-serif font.The AIDA logo features a stylized red and black graphic above the word "AIDA" in a bold, sans-serif font.

Come with us on the road to success

At the earliest possible date, we are looking for someone to support our Sales Manager Team as

District Sales Manager (m/w) Sales area VS, VD, GE, NE, FR, JU, Bienne

Your goal:

- You take care and support existing travel agency partners, set turnover and sales target agreements and acquire new agencies and group travel partner.
- Planning and conducting efficient advertising and marketing campaigns in your region, as well as participation in workshops and trade fairs.
- As sales professional, you analyze sales activities, initiate effective control measures, and carry out market surveys on an ongoing basis.

Your course so far:

- You are at the beginning of your professional career and would like to step into the world of sales and cruising.
- Mother tongue French / English and German are very good (at least level B2 - C1).
- Completed training in tourism or commercial field.
- Sales talent, negotiation skills, a structured way of working and a distinctive service orientation as well as communication strength are part of your profile.

Come with us on a big trip! We look forward to receiving your complete application **in German or English**, which you can send as a PDF file to salessupport@ch.costa.it or to the address below. If you have any questions, please do not hesitate to contact Ms. Tanja Kraushaar, Tel. 044 360 20 26.

Costa Kreuzfahrten GmbH
Tanja Kraushaar
Stampfenbachstrasse 61 • 8006 Zürich