

Carlson Wagonlit Travel, worldwide leader in the Business Travel Market, is strengthening the sales force and looking for an

## Area Sales Manager (F/M)

Your role as **Area Sales Manager** is to manage the relationship between CWT and potential clients by providing comprehensive and integrated business travel management program proposals. You are accountable for business growth from new account wins from national, regional and global accounts.

### You are

- Proactive, creative and open-minded
- Enthusiastic team player with the ability to work independently
- Fluent in French, English, and ideally German
- Self-starter, driven personality with a passion for learning and development

### You have

- Excellent written and verbal communications skills
- Perfect command of MS Office
- Strong financial and analytical experience
- Contract closing experience with ability to close a deal
- Comprehensive travel industry knowledge with at least 3 years' experience

**We** offer all advantages of a leading international company

**Location:** CWT Headquarter Zurich

**Enthusiastic?** Please send your resume to:

[spengler@carlsonwagonlit.ch](mailto:spengler@carlsonwagonlit.ch)

Other job offers:

[www.carlsonwagonlit.ch](http://www.carlsonwagonlit.ch)

