# **MEDIA KIT 2020**





# DESCRIPTION & PUBLISHING HOUSE



### **PRINT 2020**

#### **TRAVEL INSIDE**

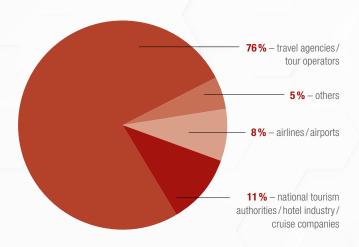
is a German-language weekly trade magazine tailored to the information needs of travel industry management and staff in Switzerland. For more than 33 years TRAVEL INSIDE reports compactly and competently on events, analyses and comments on developments, and highlights trends. It also provides travel trade experts with a professional platform for the expression of their views.

In German-speaking Switzerland, TRAVEL INSIDE (German) reaches a spontaneous recognition of excellent 92%.

TRAVEL INSIDE is: high quality, informative, useful for day-to-day business, up-to-date, entertaining

#### **READERSHIP STRUCTURE ANALYSIS**

TRAVEL INSIDE is targeted at the Swiss travel trade at various readership levels – executive management, junior management, decision-makers, staff, tour operators, travel agents.



#### **PUBLISHING HOUSE**

#### **Publication**

TRAVEL INSIDE

published since 1986, in German, weekly, circulation of 5 500 copies (Certified by ABC/SW base 2017/18: 5028 copies)

info@travelinside.ch www.travelinside.ch

#### **Publisher**

Angelo Heuberger, Primus Publishing Ltd.

#### Editor-in-chief

Angelo Heuberger

#### Advertising sales

Primus Publishing Hammerstrasse 81, PO Box CH-8032 Zurich +41 (0)44 387 57 57 media@primuspublishing.ch www.primuspublishing.ch

#### **Publishing Director**

Cornelia Brunschwiler

#### **Advertising Director**

Muriel Bassin

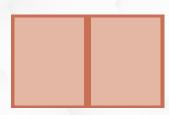
#### **Subscription rates**

Annual subscription Switzerland: CHF 89.— (incl. 2.5 % VAT), Annual subscription foreign countries upon request

### **RATES & SIZES**



### **PRINT**



#### 2/1 page

N:  $438 \times 275 \,\text{mm}$ B: 460 × 300 mm b/w: CHF 10 200.-4c: CHF 13600.-



#### 1/8 page horizontal

N: 212 × 29 mm b/w: CHF 685.-4c: CHF 2385.-



#### 1/1 page

N: 212 × 275 mm B:  $230 \times 300 \,\text{mm}$ 

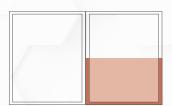
b/w: CHF 5100.-4c: CHF 6800.-



#### 1/8 page vertical

N: 103 × 65 mm

b/w: CHF 685.-4c: CHF 2385.-



#### 1/2 page horizontal

N: 212 × 137 mm B: 230 × 147 mm

b/w: CHF 2660.-4c: CHF 4360.-



#### N: Non-bleed, B: Bleed (+3 mm cutting)

Special colours on request | Add. 7,7 % VAT

Rates effective as from January 2020

Rates in Euro on request. Daily exchange rates will be used for pricing at the time of offering or invoicing.

Advertorials possible. - Surcharge for design by publisher depending on volume.



#### 1/2 page vertical

N:  $103 \times 275 \,\text{mm}$ B:  $112 \times 300 \, \text{mm}$ 

b/w: CHF 2660.-4c: CHF 4360.-



### 1/3 page horizontal

N:  $212 \times 89 \, \text{mm}$ B: 230 × 99 mm

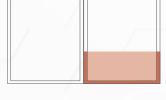
b/w: CHF 1800.-4c: CHF 3500.-



### 1/4 page horizontal

N:  $212 \times 65 \,\mathrm{mm}$ 

b/w: CHF 1360.-4c: CHF 3060.-





#### 1/4 page vertical

N: 103 × 137 mm

b/w: CHF 1360.-4c: CHF 3060.-

#### **HOLIDAY FLIGHTS**

#### 1/1 page

N:  $185 \times 265 \text{ mm}$ B: 210 × 297 mm

#### 1/2 page horiz.

N:  $185 \times 130 \text{ mm}$ B: 210 × 146 mm

#### 1/2 page vert.

 $N: 90 \times 265 \text{ mm}$ B: 103 × 297 mm

#### 1/3 page horiz.

N: 185 × 85 mm B: 210 × 101 mm

#### 1/4 page horiz.

N: 185 × 63 mm

#### 1/4 page vert.

N: 90 × 130 mm

#### 1/8 page horiz.

N:  $185 \times 29 \text{ mm}$ 

#### 1/8 page vert.

N:  $90 \times 63$  mm

#### **TECHNICAL DETAILS**

#### **Printing method**

Offset printing

#### **Data delivery**

PDF. Fonts must be integrated, data-files must be written with a printing resolution of 300 dpi (CMYK), bleed advertisements need + 3 mm cutting.

Texts and pictures that are relevant to the advertising message should have a minimum spacing of 12 millimetres to the bleed and to the binding.

#### Data delivery via FTP

ftp://www.travelinside.ch, login on request

#### Data delivery via mail

media@primuspublishing.ch

#### **Terms of Business**

www.primuspublishing.ch/agb

# SURCHARGES, DISCOUNTS & SPECIAL FORMS OF ADVERTISING



### **PRINT**

#### **COLOUR SUCHARGES** (no discount)

per colour (European scale) CHF 600.— (net)
per special colour CHF 900.— (net)
4-colours CHF 1700.— (net)

#### **SURCHARGES** (add to gross rate)

Editorial page 25 % Back cover page 15 %

#### **ADVERTISING DISCOUNTS**

3× insertions	5 %
7× insertions	7 %
10× insertions	10 %
15× insertions	12%
20× insertions	15 %
25× insertions	20 %
52× insertions	25 %

For purchase during 12 month period, backdated no discount, no discount on colour surcharges.

Not cumulative with TRAVEL INSIDE (French)

#### **COMBINATION-DISCOUNT**

10 % for bookings in both magazines: TRAVEL INSIDE (German) & TRAVEL INSIDE (French)

10 % for booking in print & online

#### Online rates from page 9

#### **AGENCY COMMISSION**

commercial ads 10%
Inserts / bound 5%
Tip-in no agency commission

Add. 7,7 % VAT

Rates effective from January 2020

Rates in Euro on request. Daily exchange rates will be used for pricing at the time of offering or invoicing.



#### **INSERTS**

Weight max. 50g (higher weight on request), loose *CHF 6000.*—



#### **BOUND**

Volume min. 4 pages (other volumes on request), stitched-in *CHF 6500.*—



#### TIP-IN

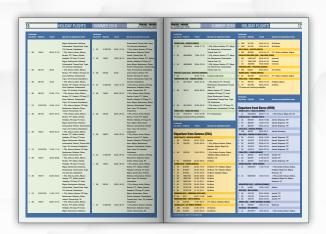
Only in combination with 1/1-page advertisement. *Rate for automatic gluing: approx ca. CHF 1300.*—

# **SPECIAL & SUPPLEMENTS**



### **PRINT**





#### **HOLIDAY FLIGHT\***

Our supplement HOLIDAY FLIGHTS is published twice a year, just in time f the summer- and winter flight schedule. Listed are all flights to summer- and winter-destinations by airlines and tour operators, departing from the airports in Zurich, Basel, Geneva, Bern, and the German airport in Friedrichshafen, which is close to the Swiss border.

\*Attention: different format than TRAVEL INSIDE (see page 3)





#### **COUNTER INSIDE**

Counter Inside is published and distributed with TRAVEL INSIDE. Travel trade leaders and on-the spot specialists profile destinations from their personal perspective. Top tips and local know-how ensure that travel agencies possess all essential information when it comes to advising and assisting clients. A «must» for counter staff in Switzerland!

# PUBLICATION DATE & TOPICS



# **PRINT**

NO.	Publicationdate	Destination Report	Focus	Special Editions	Closing date
1/2	09 January	Asia/Nordic Summer	Holiday Parks & Clubhotels / Cruise & Ferry		03.01
3	16 January	Spain & its Islands / Morocco	Safaris / Fan Trips	USA/CANADA*	09.01
4	23 January	Egypt/Tunisia	Holiday Apartments / Study Trips		16.01
5	30 January	Latin America / Polar	Language Stays & Volunteering	HOLIDAY FLIGHTS*	23.01
6	06 February	Mediterranean Sea	Rail Trips worldwide		30.01
7	13 February	Turkey / Caribbean	Sailing- & Diving Holidays	CRUISES*	06.02
8	20 February	Italy/Israel	Camper		13.02
9	27 February	Southern Africa	City Breaks		20.02
10	05 March	Croatia / Oceania	Car Rental		27.02
11	12 March	Middle- & Eastern Europe	Hiking Trips		05.03
12	19 March	China & Hongkong / Macau	Adventure Trips		12.03
13	26 March	Cyprus/GB/Canal Islands	Cruise & Ferry		19.03
14	02 April	Adria/Greece	Event Trips		26.03
15	09 April	Indian Ocean	Bike Travel		02.04
16	16 April	France & Corsica	Festivals		09.04
17	23 April	Malta/Vienna & Salzburg	Travel Technology		16.04
18	30 April	Portugal & Madeira / Azores	Coach- & Group Travel		23.04
19	07 May	Arabia/USA	City Breaks		30.04
20	14 May	Tunisia / Dominican Republic	Rail Trips worldwide		07.05
21	21 May	Turkey/Asia	Cruise & Ferry		14.05
22	28 May	Germany / Italy	Education		21.05
23	04 June	Caribbean & Mexico	Expeditions		28.05
24	11 June	Middle- & Eastern Europe	Themeparks	/	04.06



# PUBLICATION DATE & TOPICS



# **PRINT**

NO.	Publicationdate	Destination Report	Focus	Special Editions	Closing date
25	18 June	Spain & its Islands	Travel Insurance		11.06
26	25 June	Croatia/Iceland	Language Stays & Volunteering		18.06
27/28	09 July	Red Sea / Canada	Adventure Trips		25.06
29/30	23 July	USA/Cyprus	Hiking Trips		09.07
31/32	06 August	Morocco/Southern Africa	Car Rental	V /	23.07
34	20 August	Turkey / (The South Seas)	Sports- & Diving Holidays	CRUISES*	06.08
35	27 August	Iran & Jordan / Nordic Winter	Football Camps	HOLIDAY FLIGHTS*	20.08
36	03 September	Canary Islands / Portugal & Madeira & Azores	Opera- & Musical Trips	INDIAN OCEAN*	27.08
37	10 September	India / Eastern Africa	Winter Sports overseas		03.09
38	17 September	Egypt/Red Sea	-	CARIBBEAN / LATIN AMERICA*	10.09
39	24 September	Thailand	Christmas Trips		17.09
40	01 October	Israel	Golf Holidays	ARABIA*	24.09
41	08 October	Bolivia / Germany	City Breaks	STD/TTW-PREVIEW*	01.10
42	15 October	Mexico	Cruise & Ferry		08.10
43	22 October	STD-Today/Maledives/Sri Lanka	Travel Technology		15.10
43a	27 October	STD-Extrablatt	-		22.10
14	29 October	Australia & New Zealand	Bike Travel		27.10
45	25 November	Southern Africa & Madagascar	Cultural Capitals		29.10
46	12 November	Caribbean/Florida	Rail Trips worldwide	ASIA*	25.11
47	19 November	Canada/Alaska	Luxury Travel		12.11
48	26 November	Indian Ocean	Education		19.11
49	03 December	Arabia	Hotels & Resorts		26.11
50	10 December	Greece	Family Holidays		03.12
51	17 December	Malta	Wellness		10.12

<sup>\*</sup> special editions 2 weeks prior publication date: Counter Inside, Supplement



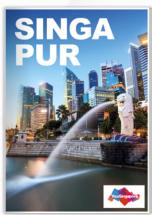
## **CLIENT BROCHURES**



### **PRINT**









## DESTINATIONS BROCHURES AND COMPANY PROFILES

Whether destinations tips, inspiring stories, inside knowledge, your company anniversary or a new foundation. We create and produce destination brochures or corporate portraits according to your wishes and tailored to your needs.

Published in TRAVEL INSIDE you best reach your target groups. Rely on our expertise for design, implementation and distribution.

We create brochures and flyers of format, tailor-made to your specific requirements – from concept and creation to targeted distribution.

#### **RATES**

 4 Pages
 CHF 15 500. 16 Pages
 CHF 33 750. 

 8 Pages
 CHF 23 500. 20 Pages
 CHF 40 500. 

 12 Pages
 CHF 29 500. 24 Pages
 CHF 44 250. 

#### **INCLUDED IN THE PRICE**

- Editorial / Pictures
- Layout/Proof

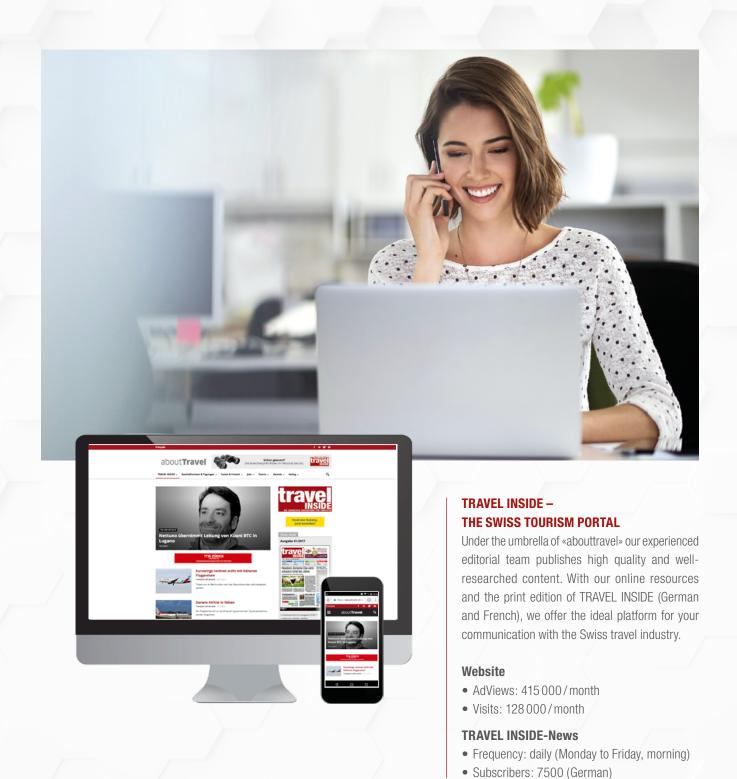
- Prepress/Print
- Supplement to TRAVEL INSIDE

no agency commission

# **DESCRIPTION**



### **ONLINE 2020**



# **OFFERS & PRIZES**



### **ONLINE**

#### **WEBSITE**

AdViews: 415 000 / monthVisits: 128 000 / month

Advertising form	Size (px)	Format	Price per week
Halfbanner	234×60	Gif, jpg	CHF 1000
Fullbanner	468×60	Gif, jpg	CHF 1600.—
Leaderboard	768×90	Gif, jpg	CHF 2200.—
Rectangle / MPU	300×250	Gif, jpg	CHF 2200
Maxiboard	1068×300	Gif, jpg	CHF 2800
Teaserbox	324×216	Bild	CHF 800
Text ad with image	article	text, image	CHF 2800

#### **TRAVEL INSIDE-NEWS**

• Frequency: daily (Monday to Friday, morning)

• Subscribers: 7500 (German)

Advertising form	Size (px)	Format	Price per week
Fullbanner (top of page)	468 × 60	* Gif, jpg	booked up
Fullbanner (bottom of page)	468×60	* Gif, jpg	CHF 900
Rectangle / MPU	$300 \times 250$	* Gif, jpg	CHF 1700
Text ad	article	title, text (350 characters) incl. spaces, at least 1 link	CHF 1700
Text ad with image	168×115	image, title, text (250-350 characters incl. spaces), at least 1 link	CHF 1900

<sup>\*</sup> not animated (1 picture)

#### **SPECIAL FORM OF ADVERTISING**

Publireportage	on request
Sponsored Content	on request
Crossmedia Promotion	on request

Combination-discount: online entries in TRAVEL INSIDE german & french: 10 % Discount by frequency: 2 weeks: 5 %, 3 weeks: 10 %, 4 weeks: 15 % Agency commission: 10 %

All prices without 7,7 % VAT (Switzerland only)

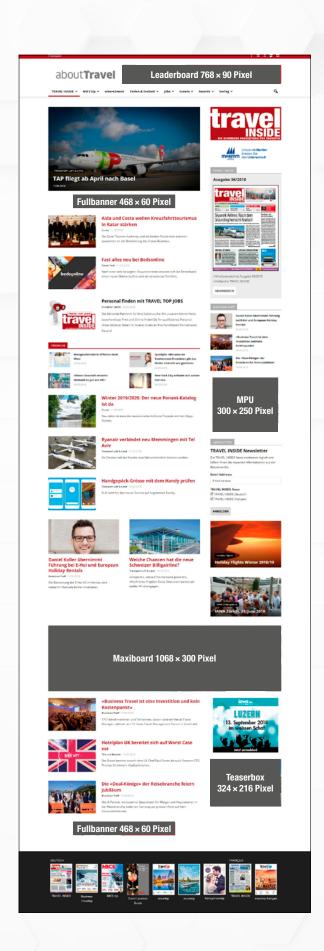
# TRAVELINSIDE.CH



### **ONLINE**

### START PAGE

The TRAVEL INSIDE homepage presents itself in a modern design and features numerous advertising options such as text ads or sponsored contents. The layout offers clarity, large images, thematical categories and high user friendliness.



## TRAVEL INSIDE NEWS



### **ONLINE**



TRAVEL INSIDE News vom 03.08.2018

Banner 468 × 60 Pixel

#### So sieht der neue A380 der Singapore Airlines aus

Gestern stellte die Fluggesellschaft das neue Kabinenprodukt vor, wobei die Schweiz als erstes Land in Kontinentaleuropa zum Handkuss kommt.

#### Neue Funktionen in Lufthansas Direct-Connect-Tool SPRK

Neu kann man Teilrückerstattungen über das Buchungstool vornehmen.

#### Mit Airbnb auf der Chinesischen Mauer übernachten

Himmel schlafen.

MPU 300 × 250 Pixel

#### «Is there a doctor on board?»

Seit dem 1. August weiss die Swiss die Antwort auf diese Frage.

### Regent Seven Seas Cruises gibt Details der Weltreise 2021 bekannt

Dabei besuchen die Passagiere 30 Länder und übernachten in elf Häfen.

#### Über Amsterdam nach Boston

KLM nimmt im nächsten Frühling ihr 17. Transatlantik-Ziel ins Visier.

Rhomberg: Last-Minute mit unseren Direktflügen in die



Denken Sie bei Ihrer Angebotserstellung auch an die vielseitigen und authentischen Ziele Korsika, Menorca, Lefkas, Epirus und Kefalonia. Diese Traumziele richten sich an Strand- und Sonnensuchende, an begeisterte Bergsteiger und sportliche Radfahrer, sowie an Geniesser.

Alle Angebote finden Sie hier! Buchbar über Ihre CRS-Systeme.

### Locaboat übernimmt Mehrheit an Carrickcraft

Das Unternehmen ist mit drei Liegehäfen und 119 Booten der grösste Hausbootvermieter in Irland.

#### Treueprogramm: Hyatt und Small Luxury Hotels kooperieren

Mitglieder des Treueprogramms World of Hyatt können künftig Punkte auch in den SLH-Häusern sammeln und einlösen.

Banner 468 × 60 Pixel

PRIMUS Publishing **■** 

- » Newsletter abbestellen
- » Feedback
- © 2018 PRIMUS PUBLISHING

#### TRAVEL INSIDE-NEWS BY E-MAIL

The high quality of the news as well as the modern layout of our daily TRAVEL INSIDE-News offer an attractive advertising environment. Apart from banners you can also promote your product or your business service e.g. with a text ad. The TRAVEL INSIDE-News are well readable on all devices.

#### **TEXT AD**

- 1 title
- 1 image
- at least 1 link
- text (350 characters incl. spaces)

# IAWA – INSIDER AFTER WORK APÉRO



### **EVENTS 2020**



### INSIDER AFTER WORK APÉRO – WHERE THE TOURISM INDUSTRY MEETS

The informal exchange of ideas after work (without name badges and presentations), a pleasurable evening among colleagues and making new contacts – this is what IAWA stands for. Since its launch 13 years ago, the IAWA organised by TRAVEL INSIDE has developed into a well-known and popular event. Up to 500 (in Zurich) and 200 (outside of ZH) travel agency and tour operator employees, communications and marketing managers, sales professionals and decision makers meet in trendy bars and clubs and enjoy the relaxed atmosphere.

#### **GOOD TO KNOW**

The IAWA takes place between 18.30 and 22.00 (with exceptions). Admission is free and, in addition, all participants receive a voucher for a free drink (soft drinks, beer, wine, prosecco), and small snacks and finger-food are offered. Music creates good atmosphere - sometimes with DJ.

 $8 \times$  in the year, in 6 cities, up to 600 people

#### **SPONSORING**

Contact us!

We would be pleased to send you the documents with all details of the different possibilities!

#### **LOCATIONS AND DATES 2020**

Zurich 30 January 2020 Berne 19 March 2020 Geneva 2 April 2020 Basel 7 May 2020 28 May 2020 Lausanne Zurich 18 June 2020 3 September 2020 Lucerne 22 October 2020 Zurich Giesserei

**Primus Events**, Hammerstrasse 81, P0 Box, CH-8032 Zurich +41 (0)44 387 57 57, events@travelinside.ch, www.travelinside.ch/iawa